



Natalie Kirstein



A John R. Wood Realtor

Marco Island Real Estate

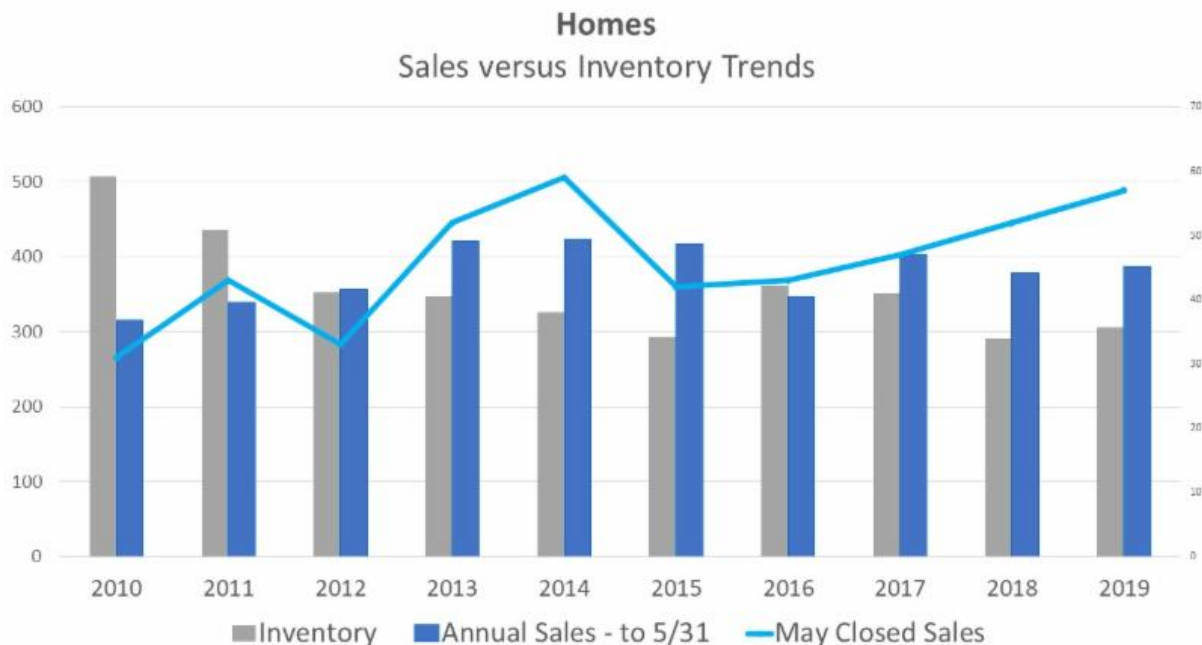
On Marco Island, **home sales soared in May for the third month in a row**. Our local real estate market is very segmented with strength in some areas of the market causing an under supply of properties for sale and, in contrast, other areas of the market have an over supply of properties for sale and/or softer sales. Overall, the single family home and condominium markets continue to report a positive trend with annual sales exceeding inventory.

The publicity for our area continues with the recent ranking of Naples as the **Best Beach Town to Live in** (WalletHub). Other recent reports include:

- Bloomberg - **Florida is the Big Winner as the Wealthy Move Out of Northern States**
- Ladders.com - **Port Royal, Naples, Florida is the Most Expensive Neighborhood in U.S.**

To enjoy a real time look at our beautiful beach, check out the link to the JW Marriott beach cam: [Link to JW Marriott Webcam](#)

SINGLE FAMILY HOMES



Single Family Homes Sales Trends

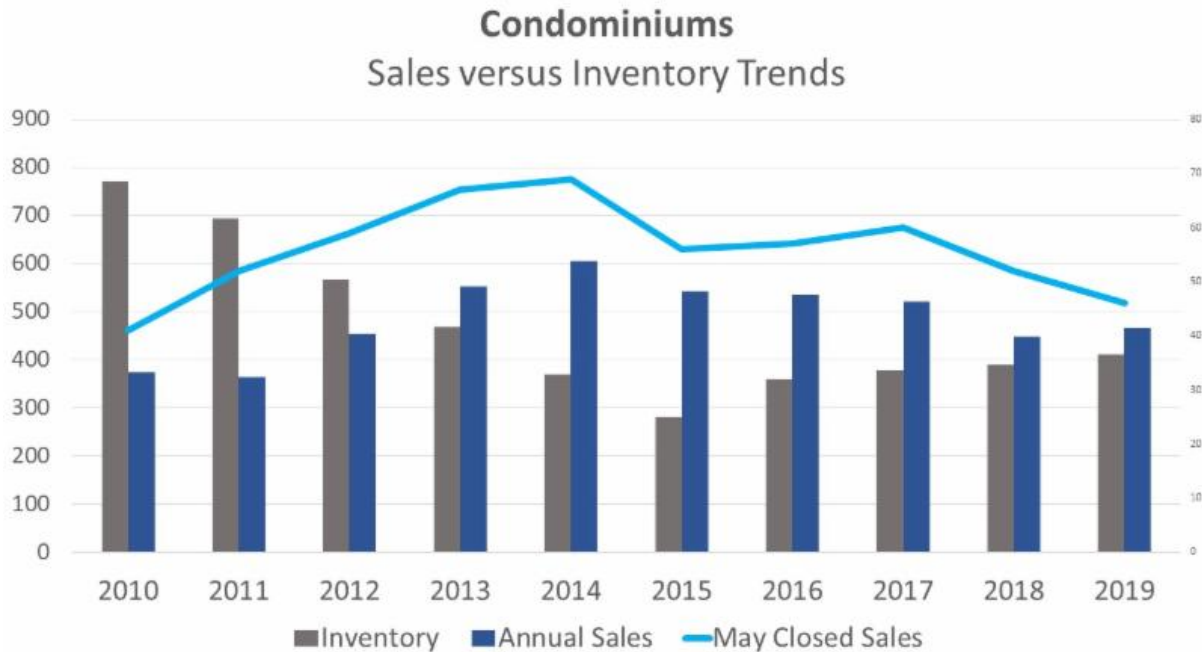
The strength of the single family home market can be summarized as follows:

- For the past three months (3/1-5/31), **single family homes sales have increased by 16%**.
- Home sales experienced **9.6% increase in May 2019** over May 2018.

May 2019 the second highest number of home sales for the 10 year reporting period.

- Indicators are that June 2019 should be another strong month for home sales. This indicator is based upon current **pending sales**, properties under contract, **trends which reported a 20% increase in May 2019** versus May 2018.
- Another positive trend is that sales exceed inventory with 387 annual sales versus only 306 properties for sale.

CONDOMINIUMS



Condominium Sales Trends

In contrast to single family homes, condominiums reports are mixed.

- Annual sales are up by 4% year a year-over-year comparison.
- Annual sales (467) exceed Inventory (411) which is a positive overall sign for condominiums
- Closed sales were down by 11% for May 2019 (46 closed sales) versus May 2018 (52 closed sales).
- Inventory increased by 5%.

Marco Island is experiencing a very segmented real estate market. To find out what is **HOT** in the market today, contact Natalie Kirstein, phone 239-784-0491.

[Visit our Website](#)

Please contact me for a free, comprehensive market report or any other information on the Marco Island and Naples Real Estate Market.

Feel free to forward market report to your family & friends

interested in buying or selling on Marco Island.
The best compliments I receive are referrals!

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